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Feb 14, 2025

Consolidated Financial Results for the Fiscal Year Ended December 31, 2024 (Under Japanese GAAP)

Company name: Alpha Purchase Co., Ltd.
 Listing: Tokyo Stock Exchange
 Securities code: 7115
 URL: <https://www.alphapurchase.co.jp/>
 Representative: Masayuki Tada, Representative Director, President and CEO
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 Telephone: +81-3-6628-8453
 Scheduled date of annual general meeting of shareholders: Mar 26, 2025
 Scheduled date to commence dividend payments: Mar 27, 2025
 Scheduled date to file annual securities report: Mar 27, 2025
 Preparation of supplementary material on financial results: Yes
 Holding of financial results briefing: Yes (for individual investors)

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the fiscal year ended December 31, 2024 (from January 1, 2024 to December 31, 2024)

(1) Consolidated operating results

(Percentages indicate year-on-year changes.)

Fiscal year ended	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
December 31, 2024	55,952	7.7	1,242	4.6	1,227	3.8	865	1.8
December 31, 2023	51,951	17.1	1,188	14.0	1,183	19.0	850	20.8

Note: Comprehensive income For the fiscal year ended December 31, 2024: ¥865 million [1.8%]
 For the fiscal year ended December 31, 2023: ¥850 million [20.8%]

Fiscal year ended	Basic earnings per share	Diluted earnings per share	Return on equity	Ratio of ordinary profit to total assets	Ratio of operating profit to net sales
	Yen	Yen	%	%	%
December 31, 2024	89.73	88.08	15.1	6.9	2.2
December 31, 2023	89.51	87.01	17.1	7.3	2.3

Reference: Share of profit (loss) of entities accounted for using equity method
 For the fiscal year ended December 31, 2024: ¥- million
 For the fiscal year ended December 31, 2023: ¥- million

(2) Consolidated financial position

As of	Total assets	Net assets	Equity-to-asset ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
December 31, 2024	18,381	6,071	33.0	626.43
December 31, 2023	17,115	5,370	31.4	557.96

Reference: Equity
 As of December 31, 2024: ¥6,071 million
 As of December 31, 2023: ¥5,370 million

(3) Consolidated cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
Fiscal year ended	Millions of yen	Millions of yen	Millions of yen	Millions of yen
December 31, 2024	2,471	(665)	(217)	5,759
December 31, 2023	1,224	(722)	(229)	4,169

2. Cash dividends

	Annual dividends per share					Total cash dividends (Total)	Payout ratio (Consolidated)	Ratio of dividends to net assets (Consolidated)
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
Fiscal year ended December 31, 2023	-	0.00	-	22.00	22.00	211	24.6	4.2
Fiscal year ended December 31, 2024	-	0.00	-	27.00	27.00	261	30.1	4.6
Fiscal year ending December 31, 2025 (Forecast)	-	0.00	-	35.00	35.00		34.7	

(Notes)

Breakdown of fiscal year-end dividends for the fiscal year ending December 31, 2025

Ordinary dividends: 30.00yen; 25th anniversary commemorative dividends: 5.00yen

3. Earnings Forecast of Consolidated financial results for the fiscal year ending December 31, 2025(from January 1,2025 to December 31, 2025)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	61,975	10.8	1,410	13.5	1,400	14.0	979	13.1	100.76

* Notes

(1) Significant changes in the scope of consolidation during the period: Yes

Newly included: 1 company (AP Renovations Co., Ltd.)

Excluded: None

(2) Changes in accounting policies, changes in accounting estimates, and restatement

(i) Changes in accounting policies due to revisions to accounting standards and other regulations: None

(ii) Changes in accounting policies due to other reasons: None

(iii) Changes in accounting estimates: None

(iv) Restatement: None

(3) Number of issued shares (common shares)

(i) Total number of issued shares at the end of the period (including treasury shares)

As of December 31, 2024	9,692,500 shares
As of December 31, 2023	9,624,500 shares

(ii) Number of treasury shares at the end of the period

As of December 31, 2024	49 shares
As of December 31, 2023	49 shares

(iii) Average number of shares outstanding during the period

Fiscal year ended December 31, 2024	9,649,764 shares
Fiscal year ended December 31, 2023	9,504,433 shares

[Reference] Overview of non-consolidated financial results

1. Non-consolidated financial results for the fiscal year ended December 31, 2024 (from January 1, 2024 to December 31, 2024)

(1) Non-consolidated operating results

(Percentages indicate year-on-year changes.)

Fiscal year ended	Net sales		Operating profit		Ordinary profit		Profit	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
December 31, 2024	54,920	5.9	1,209	8.0	1,229	6.5	872	3.1
December 31, 2023	51,875	17.0	1,119	13.4	1,154	14.9	846	17.0

Fiscal year ended	Basic earnings per share	Diluted earnings per share
	Yen	Yen
December 31, 2024	90.42	88.75
December 31, 2023	89.07	86.59

(2) Non-consolidated financial position

As of	Total assets	Net assets	Equity-to-asset ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
December 31, 2024	18,002	5,960	33.1	614.94
December 31, 2023	16,990	5,252	30.9	545.71

Reference: Equity

As of December 31, 2024: ¥5,960 million

As of December 31, 2023: ¥5,252 million

* Financial results reports are exempt from audit conducted by certified public accountants or an audit firm.

* Proper use of earnings forecasts, and other special matters

The forward-looking statements in this report, such as forecast, are based on information currently available and certain assumptions that the Company believes to be reasonable and should not be construed as a guarantee that the Company will achieve these projections. Actual results may differ from the aforementioned forecasts depending on various factors.

Consolidated Financial Statements

(1) Consolidated Balance Sheets

(Thousands of yen)

	As of December 31,2023	As of December 31,2024
Assets		
Current assets		
Cash and deposits	4,169,591	5,759,082
Account receivable-trade	9,527,667	9,075,345
Contract assets	80,139	173,635
Electronically recorded monetary claims	52,992	214,197
Merchandise	613,688	391,809
Work in process	4,915	-
Supplies	297	623
Costs on construction contracts in progress	79,231	44,000
Other	167,716	268,120
Allowance for doubtful accounts	-	(912)
Total current assets	14,696,240	15,925,901
Non-current assets		
Property, plant and equipment		
Buildings and structures	84,656	85,595
Accumulated depreciation	(48,097)	(54,736)
Buildings and structures, net	36,558	30,859
Tools furniture and fixtures	268,238	272,802
Accumulated depreciation	(192,668)	(221,349)
Tools furniture and fixtures, net	75,569	51,452
Construction in progress	3,373	-
Total property, plant and equipment	115,501	82,312
Intangible assets		
Software	1,520,877	1,506,843
Software in progress	361,559	605,642
Total intangible assets	1,882,437	2,112,486
Investments and other assets		
Stocks of subsidiaries and affiliates	4,386	4,386
Guarantee deposit	252,677	115,063
Deferred tax assets	159,040	139,044
Other	5,412	1,946
Allowance for doubtful accounts	(308)	-
Total investments and other assets	421,209	260,440
Total non-current assets	2,419,148	2,455,239
Total assets	17,115,388	18,381,140

(Thousands of yen)

	As of December 31,2023	As of December 31,2024
Liabilities		
Current liabilities		
Accounts payable-trade	10,663,412	11,401,280
Current portion of long-term borrowings	53,320	19,992
Accounts payable - other	252,514	291,929
Income taxes payable	207,560	203,805
Accrued consumption taxes	208,312	79,388
Contract liabilities	34,033	19,651
Provision for bonuses	156,312	177,778
Other	115,125	80,966
Total current liabilities	11,690,592	12,274,792
Non-current liabilities		
Long-term borrowings	23,364	3,372
Asset retirement obligations	30,701	30,701
Other	557	657
Total non-current liabilities	54,622	34,730
Total liabilities	11,745,214	12,309,522
Net assets		
Shareholders' equity		
Share capital	556,806	580,489
Capital surplus	759,527	783,211
Retained earnings	4,053,806	4,707,983
Treasury shares	(65)	(65)
Total shareholders' equity	5,370,074	6,071,618
Share acquisition rights	99	-
Total net assets	5,370,174	6,071,618
Total liabilities and net assets	17,115,388	18,381,140

(2) Consolidated Statements of Income and Comprehensive Income
(Consolidated Statements of Income)

(Thousands of yen)

	The fiscal year ended December 31, 2023	The fiscal year ended December 31, 2024
Net sales	51,951,395	55,952,954
Cost of sale	47,123,307	50,915,386
Gross profit	4,828,087	5,037,417
Selling, general and administrative expenses	3,640,017	3,795,017
Operating profit	1,188,069	1,242,400
Non-operating income		
Interest income	16	227
Insurance claim income	2,024	4,216
Other	1,088	2,380
Total non-operating income	3,130	6,824
Non-operating expenses		
Interest expenses	282	124
Foreign exchange losses	90	19,651
Loss on retirement of non-current assets	7,004	516
Other	777	1,075
Total non-operating expenses	8,155	21,368
Ordinary profit	1,183,044	1,227,856
Profit before income taxes	1,183,044	1,227,856
Income taxes-current	331,005	341,946
Income taxes-deferred	1,330	19,995
Total income tax	332,335	361,942
Profit	850,709	865,914
Profit attributable to owners of parent	850,709	865,914

(Consolidated Statements of Comprehensive Income)

(Thousands of yen)

	The fiscal year ended December 31, 2023	The fiscal year ended December 31, 2024
Profit	850,709	865,914
Comprehensive income	850,709	865,914
Comprehensive income attributable to owners of parent	850,709	865,914

(3) Consolidated Statements of Changes in equity
 Previous Consolidated Fiscal Year (From January 1, 2023 to December 31, 2023)

(Thousands of yen)

	Shareholders' equity					Share acquisition rights	Total net assets
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity		
Balance at the beginning of period	523,044	725,766	3,344,644	-	4,593,455	738	4,594,194
Changes during the period							
Issuance of new shares	33,761	33,761			67,523		67,523
Dividends from surplus			(141,547)		(141,547)		(141,547)
Profit attributable to owners of parent			850,709		850,709		850,709
Purchase of treasury shares				(65)	(65)		(65)
Net changes in items other than shareholders' equity						(639)	(639)
Total changes during the period	33,761	33,761	709,161	(65)	776,619	(639)	775,980
Balance at the end of period	556,806	759,527	4,053,806	(65)	5,370,074	99	5,370,174

Current Consolidated Fiscal Year (From January 1, 2024 to December 31, 2024)

(Thousands of yen)

	Shareholders' equity					Share acquisition rights	Total net assets
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity		
Balance at the beginning of period	556,806	759,527	4,053,806	(65)	5,370,074	99	5,370,174
Changes during the period							
Issuance of new shares	23,683	23,683			47,366		47,366
Dividends from surplus			(211,737)		(211,737)		(211,737)
Profit attributable to owners of parent			865,914		865,914		865,914
Purchase of treasury shares							
Net changes in items other than shareholders' equity						(99)	(99)
Total changes during the period	23,683	23,683	654,176	-	701,543	(99)	701,443
Balance at the end of period	580,489	783,211	4,707,983	(65)	6,071,618	-	6,071,618

(4) Consolidated Statements of Cash Flows

(Thousands of yen)

	The fiscal year ended December 31, 2023	The fiscal year ended December 31, 2024
Cash flows from operating activities		
Profit before income taxes	1,183,044	1,227,856
Depreciation and amortization	616,369	613,957
Increase (decrease) in allowance for doubtful accounts	(867)	603
Increase (decrease) in provision for bonuses	30,136	21,465
Interest and dividend income	(16)	(227)
Interest expenses	282	124
Foreign exchange losses (gains)	(188)	(1,150)
Loss on retirement of non-current assets	7,004	516
Decrease (increase) in trade receivables	(2,026,665)	197,930
Decrease (increase) in inventories	491,964	261,699
Increase (decrease) in trade payables	1,035,151	737,868
Increase (decrease) in accounts payables - other	(3,570)	30,423
Increase (decrease) in accrued consumption tax	171,042	(128,923)
Other	87,148	(104,772)
Sub-total	1,590,836	2,857,372
Interest and dividends received	16	227
Interest paid	(291)	(128)
Income taxes paid	(366,486)	(389,336)
Income taxes refund	-	3,422
Net cash provided by (used in) operating activities	1,224,075	2,471,556
Cash flows from investing activities		
Purchase of property, plant and equipment	(58,874)	(4,740)
Purchase of intangible assets	(657,269)	(798,602)
Payments of guarantee deposits	(7,146)	(5,965)
Proceeds from refund of guarantee deposits	892	143,580
Other	-	100
Cash flows from investing activities	(722,398)	(665,628)
Cash flows from financing activities		
Repayments of long-term borrowings	(137,992)	(53,320)
Proceeds from issuance of shares	66,884	47,266
Purchase of treasury shares	(65)	-
Payments of listing expenses	(16,726)	-
Payments of dividends	(141,158)	(211,534)
Cash flows from financing activities	(229,057)	(217,587)
Effect of exchange rate change on cash and cash equivalents	188	1,150
Net increase (decrease) in cash and cash equivalents	272,807	1,589,491
Cash and cash equivalents at beginning of period	3,896,783	4,169,591
Cash and cash equivalents at end of period	4,169,591	5,759,082

(5) Note to Consolidated Financial Statements
 (Notes to Going Concern Assumption)
 Not applicable

(Segment Information)

Information regarding Net Sales and Profit or Loss by the reportable Segments, and disaggregation of revenue from contracts with customers

I. For the fiscal year ended December 31, 2023 (From January 1, 2023 to December 31, 2023)

(Thousands of yen)

	Reportable Segment			Other (Note)	Total	Adjustments	Posted amount to the quarterly consolidated statements of income
	MRO Business	FM Business	Total				
Net Sales							
Goods or services transferred at a point in time	36,841,297	12,029,412	48,870,709	15,088	48,885,798	-	48,885,798
Goods or services transferred over time	304,354	2,696,779	3,001,133	64,463	3,065,596	-	3,065,596
Revenue from contracts with customers	37,145,651	14,726,191	51,871,843	79,551	51,951,395	-	51,951,395
Sales to external customers	37,145,651	14,726,191	51,871,843	79,551	51,951,395	-	51,951,395
Intersegment sales and transfer	-	-	-	218,196	218,196	(218,196)	-
Total	37,145,651	14,726,191	51,871,843	297,748	52,169,591	(218,196)	51,951,395
Segment profit (loss)	636,224	480,479	1,116,704	71,365	1,188,069	-	1,188,069
Other items							
Depreciation	563,311	52,538	615,850	519	616,369	-	616,369

(Notes)

The “Other” category is a business segment not included in the reported segments and includes software-related businesses.

II. For the fiscal year ended December 31, 2024 (From January 1, 2024 to December 31, 2024)

(Thousands of yen)

	Reportable Segment			Other (Note)	Total	Adjustments	Posted amount to the quarterly consolidated statements of income
	MRO Business	FM Business	Total				
Net Sales							
Goods or services transferred at a point in time	40,896,268	13,178,079	54,074,348	17,778	54,092,126	-	54,092,126
Goods or services transferred over time	324,924	1,487,694	1,812,618	48,059	1,860,677	-	1,860,677
Revenue from contracts with customers	41,221,192	14,665,774	55,886,966	65,837	55,952,804	-	55,952,804
Sales to external customers	41,221,192	14,665,774	55,886,966	65,837	55,952,804	-	55,952,804
Intersegment sales and transfer	-	-	-	248,221	248,221	(248,221)	-
Total	41,221,192	14,665,774	55,886,966	314,059	56,201,026	(248,221)	55,952,804
Segment profit (loss)	769,401	389,272	1,158,673	83,726	1,242,400	-	1,242,400
Other items							
Depreciation	579,126	34,208	613,334	623	613,957	-	613,957

(Notes)

The “Other” category is a business segment not included in the reported segments and includes software-related businesses.

(Per Share Information)

	Fiscal Year Ended December 31, 2023 (From January 1, 2023 to December 31, 2023)	Fiscal Year Ended December 31, 2024 (From January 1, 2024 to December 31, 2024)
Net assets per share	557.96 yen	626.43 yen
Basic earnings per share	89.51 yen	89.73 yen
Diluted earnings per share	87.01 yen	88.08 yen

(Notes)

Basic earnings per share and diluted earnings per share were calculated based on the figures below.

	Fiscal Year Ended December 31, 2023 (From January 1, 2023 to December 31, 2023)	Fiscal Year Ended December 31, 2024 (From January 1, 2024 to December 31, 2024)
Basic earnings per share		
Profit attributable to owners of parent (thousand yen)	850,709	865,914
Profit not attributable to common shareholders (thousand yen)	-	-
Profit attributable to owners of parent related to common stock (thousand yen)	850,709	865,914
Average number of shares (shares)	9,504,433	9,649,764
Diluted earnings per share		
Adjustments to profit attributable to owners of parent (thousand yen)	-	-
Increase in number of shares of common stock (shares)	272,332	181,397
[Share acquisition rights (shares)]	[272,332]	[181,397]
Outline of dilutive shares not included in calculation of diluted earnings per share due to absence of dilutive effects	Stock acquisition rights (90 units)	-

(Significant Subsequent Events)

Not applicable